

**PETITION TO CEASE THE IMPLEMENTATION OF  
TARIFF INCREASE OF UP TO 949%  
AT THE PORT OF PASIG WITH COUNTER PROPOSAL**

TO: THE PHILIPPINE PORTS AUTHORITY BOARD OF DIRECTORS

CHAIRMAN MR. ARTHUR P. TUGADE  
VICE-CHAIRMAN MR. JAY DANIEL R. SANTIAGO  
MR. KARL KENDRICK T. CHUA  
MR. ROGER G. MERCADO  
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MR. ROY A. CIMATU  
MR. RAMON M. LOPEZ  
MR. ROBERT A. EMPEDRAD  
MR. PHILIP S. TUAZON

CC: MAYOR FRANCISCO MORENO DOMAGOSO

April 11, 2022

DEAR SIR/MADAMES,

Greetings!

It has come to our attention that the Philippine Ports Authority will subject to public bidding the Pasig Port services, with the terminal contract to be awarded to the highest bidder.

We are aware that the highest bidder, upon takeover, will bring with it new and excessively high tariffs as experienced at the 12 or so ports, such as NASIPIT, MATNOG, SORSOGON, TABACO, PULUPANDAN, TACLOBAN, LEGAZPI, ILIGAN, OZAMIZ, PUERTO PRINCESA, ORMOC, CALAPAN, ZAMBOANGA, PAGADIAN, TAGBILARAN, MASAO and SURIGAO.

We hereby respectfully ask the PPA Board, who we view to **be enablers of the Philippine economic recovery**, that the application of these rates at the Port of Pasig be stopped for the following reasons:

1. **The increases in tariff are up to 949% (dry bulk). No amount of improved or additional services, if any at all, can support this unconscionable increase;**
2. The rates in neighboring MNHPI and assumedly of Northstar are similar to the rates of Pasig Port. Increasing rates at Pasig Port **will cause us to consider moving our operations to MNHPI** (and possibly Northstar) (Table 1);
3. We are still in **the first steps of recovery from the very negative economic impact of Covid19;**
4. We are in the **midst of energy price hikes affecting our businesses;**
5. The increased tariffs will further **unnecessarily and punishingly burden the end consumer**, who are already suffering from the current economic crisis;
6. Only the PPA and the winning bidder appear to financially benefit from this new tariff scheme

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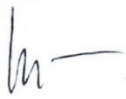
We hereby counter-propose the following:

**The tariff increase be similar to that granted to MNHPI in 2017 i.e. 24% increase implemented in 3 trances of 8% each over three years.**

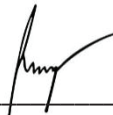
We sincerely hope that our concerns and counter-proposal be addressed with the utmost urgency.

Sincerely yours,

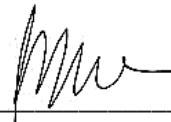
Pasig Port Users Against PPA Tariff Increases



Josefino G. Baltazar  
President  
Movers and Managers  
Corporation



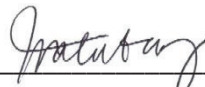
Raquel M. Poco  
President/CEO  
J-Tram Integrated and  
Marketing Corp.



Ralph Ricardo Palanca  
Shipper  
MCR LPG Store



Cenmark R. Quincela  
General Manager  
CQ Heirs Shipping Lines



Maribeth Malubay  
Owner/Sole Proprietor  
TBB Enterprises



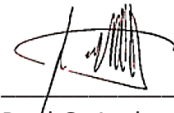
Cinthia Baracoso  
Shipper  
CCB



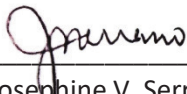
Lemuel F. Fabula  
President & General Manager  
San Nicholas Lines, Inc.



Tristan Fritz A. Palanca  
General Manager  
JCAP Shipping Lines



Ruel G. Arelas  
VP Contract Logistics  
XVC Logistics, Inc.



Josephine V. Serrano  
President Owner  
JVS Journey Sea Trans. Inc.



Yeto M. Mariano  
Operation-in-Charge  
Masuda Marine Corp.



Teresita A. Mercado  
Shipper  
Tam Gen. MDSE



Fatima S. Gandionco  
Sales and Marketing Manager  
G Power Cargo Handling  
Services (OPC)



Cecille Palanca  
Shipper  
RRIBB

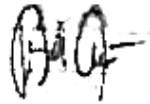


Geraldine T. Señedo  
Shipper  
Ging's Pharmashoppe

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Redelyn Be Larmino  
Shipper  
3N-Cullon Trucking



Catacino F. Arnandala  
Shipper  
CFA Gen. Merchandise




Isla Cullon Consumer  
Shipper  
Coop.



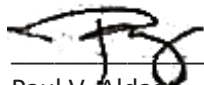
Josie Rose Castro  
Shipper  
JRC Store



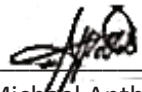
Felipe N. Solas  
Shipper  
BGS Hardware Store



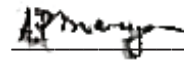
Bernadette Albay  
Shipper  
Bernadette Albay Store



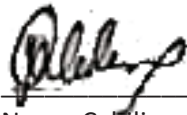
Paul V. Aldag  
Shipper  
BAPJ Sari-sari Store



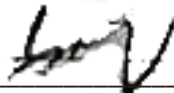
Michael Anthony Poblete  
Shipper  
Wanbol General Mdse.



Aida P. Marasigan  
Shipper  
A. Marasigan Gen. Mdse



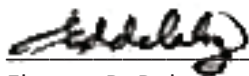
Nancy Cabilion  
Shipper  
Nancy Store



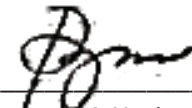
George Asili  
Shipper



Jonathan R. Barut  
Shipper  
JRB Store



Eleonor D. Dela Cruz  
Shipper  
Ducaay Store



Raquel M. Yusi  
Shipper  
Jan2 Store



Roberto B. Potestad  
Shipper  
Potestad Sari-sari Store



Alexander Torres  
Shipper  
Erma Tores Sari-sari store



Mila C. Alinsog  
Shipper  
MCA Store



Luzviminda Balleca  
Shipper  
Ka Minda Batanguina



Mergie A. Revil  
Shipper  
Ghie Sari-Sari Store



Teody O. Rana  
Shipper  
Troy-Eva Store



Penilda E. Orenua  
Shipper  
Orenua Store

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Allan G. Romanta  
Shipper  
Allan Romanta Gen. Mdse.



Shipper  
Nitro Fuel Station



Benilda Paray  
Shipper  
J&B Store



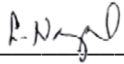
Nilo Malawan  
Shipper  
Acec Store




Eric Mendoza  
Shipper  
Cathy's Auto Parts Trading



Karlo Barracoso  
Shipper  
JSB Store/CCB



Lani Nagal  
Shipper  
Magleo Trading



Dominic Se  
Shipper



Shipper  
PYY Hardware Trading



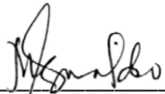
Reyman C. Ritch  
Shipper  
Enjoy Store



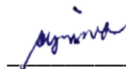
Michelle R. Sotto  
Shipper  
Michellane Trading



Dolores Toglenti  
Shipper  
MM Store



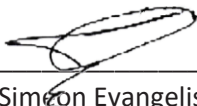
Nicanor F. Aguinaldo Jr.  
Shipper  
Lucky 4-T Store



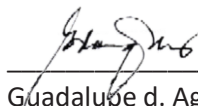
Andrialyn Jambaro  
Shipper  
Christijosh Store



Jimmy Mandap  
Shipper  
Malabon Hardware



Simeon Evangelista  
Shipper  
Olympia Store



Guadalupe d. Aguinaldo  
Shipper  
Sinamay Family Corp.



Stanley Martinez  
Shipper  
Island Steel Enterprise

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<b>Mega Equipt. International Corp. June 2013</b>	BASIS	Arr/Stev + 12% vat	<b>Manila North Harbor Port Inc. July 2019</b>	Non Palletized BASIS	Arrastre + 12% vat	Stev	<b>Pasig River Port - New Rates April 2022</b>	Non Palletized BASIS	Arrastre + 12% vat	Stev	<b>MEGA vs. PASIG RIVER PORT</b>
											% Increase
I. General Cargo			I. General Cargo	Rev. Ton	177.25	41.60	I. General Cargo	Per Cbm or mt w/c ever is higher	543	543.00	614.944%
Cargoes in sacks,bags cartoons , etc	Metric Ton	75.95	Prime Commodities				Prime Commodities				
Rice	Rev.Ton	75.95	Rice	Rev.Ton	100.45	37.95	Rice		130.00	130	71.165%
Sugar	Rev.Ton	75.95	Sugar	Rev.Ton	100.45	37.95	Sugar		130.00	130	71.165%
corngrits	Rev.Ton	75.95	corngrits	Rev.Ton	100.45	37.95	corngrits		130.00	130	71.165%
Canned Milk	Rev.Ton	75.95	Canned Milk	Rev.Ton	169.5	37.95	Canned Milk		130.00	130	71.165%
Canned Fish	Rev.Ton	75.95	Canned Fish	Rev.Ton	177.25	37.95	Canned Fish		130.00	130	71.165%
Edible Oil	Rev.Ton	75.95	Edible Oil	Rev.Ton	177.25	37.95	Edible Oil		130.00	130	71.165%
Eggs	Rev.Ton	75.95	Eggs	Rev.Ton	177.25	37.95	Eggs - per doz		130.00	130	71.165%
School Supplies	Rev.Ton	75.95	School Supplies	Rev.Ton	177.25	37.95	School Supplies		130.00	130	71.165%
Dressed Chicken	Rev.Ton	75.95	Dressed Chicken	Rev.Ton	177.25	37.95	Dressed Chicken- styro box		130.00	130	71.165%
Flour	Metric Ton	75.95	Flour	Metric Ton	99.80	37.00	Flour - 20 kg		130.00	130	71.165%
II BULK			II BULK				II BULK				
Dry Bulk	metric ton	24.40	Dry Bulk	metric ton			Dry Bulk	metric ton	256.00		949.180%
Liquid	metric ton	24.40	Liquid	metric ton			Liquid	metric ton	14.00		
III HEAVY LIFT			III HEAVY LIFT				III HEAVY LIFT				
5 tons or more	metric ton	248.8	5 tons or more	metric ton	448.75	41.6	5 tons or more	metric ton			
IV LINE HANDLING			IV LINE HANDLING				IV LINE HANDLING				
less than 25 GT		51.00	less than 25 GT		61		less than 25 GT			115.00	125.490%
25 up to 100 GT		86.00	25 up to 100 GT		102		25 up to 100 GT			195.00	126.744%
101 up to 500 GT		174.00	101 up to 500 GT		206		101 up to 500 GT			395.00	127.011%
501 up to 1000 GT		214.00	501 up to 1000 GT		258		501 up to 1000 GT			490.00	128.972%
1001 up to 3000 GT		301.00	1001 up to 3000 GT		360		1001 up to 3000 GT			685.00	127.575%
5001 up to 5000 GT		388.00	5001 up to 5000 GT		464		5001 up to 5000 GT			885.00	128.093%
5001 up to 10,000 GT		517.00	5001 up to 10,000 GT		618		5001 up to 10,000 GT			1175.00	127.273%
10,001 up to 20,000 GT		604.00	10,001 up to 20,000 GT		719		10,001 up to 20,000 GT			1370.00	126.821%
Above 20,000 GT		690.00	Above 20,000 GT		826		Above 20,000 GT			1600.00	131.884%

**NOTE: NO NEW TARIFF RATES FOR LIVE ANIMALS, VEHICLES, IRON AND STEEL PRODUCTS, LOGS AND LUMBER**