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PETITION TO CEASE THE IMPLEMENTATION OF TARIFF INCREASE OF UP TO 949% AT THE PORT OF PASIG WITH COUNTER PROPOSAL

TO: THE PHILIPPINE PORTS AUTHORITY BOARD OF DIRECTORS

CHAIRMAN MR. ARTHUR P. TUGADE

VICE-CHAIRMAN MR. JAY DANIEL R. SANTIAGO

MR. KARL KENDRICK T. CHUA

MR. ROGER G. MERCADO

MR. CARLOS G. DOMINGUEZ III

MR. ROY A. CIMATU

MR. RAMON M. LOPEZ

MR. ROBERT A. EMPEDRAD

MR. PHILIP S. TUAZON

CC: MAYOR FRANCISCO MORENO DOMAGOSO

April 11, 2022

DEAR SIRS/MADAMES,

Greetings!

It has come to our attention that the Philippine Ports Authority will subject to public bidding the Pasig Port services, with the terminal contract to be awarded to the highest bidder.

We are aware that the highest bidder, upon takeover, will bring with it new and excessively high tariffs as experienced at the 12 or so ports, such as NASIPIT, MATNOG, SORSOGON, TABACO, PULUPANDAN, TACLOBAN, LEGAZPI, ILIGAN, OZAMIZ, PUERTO PRINCESA, ORMOC, CALAPAN, ZAMBOANGA, PAGADIAN, TAGBILARAN, MASAO and SURIGAO.

We hereby respectfully ask the PPA Board, who we view to **be enablers of the Philippine economic recovery**, that the application of these rates at the Port of Pasig be stopped for the following reasons:

- 1. The increases in tariff are up to 949% (dry bulk). No amount of improved or additional services, if any at all, can support this unconscionable increase;
- 2. The rates in neighboring MNHPI and assumedly of Northstar are similar to the rates of Pasig Port. Increasing rates at Pasig Port will cause us to consider moving our operations to MNHPI (and possibly Northstar) (Table 1);
- 3. We are still in the first steps of recovery from the very negative economic impact of Covid19;
- 4. We are in the midst of energy price hikes affecting our businesses;
- 5. The increased tariffs will further **unnecessarily and punishingly burden the end consumer**, who are already suffering from the current economic crisis;
- 6. Only the PPA and the winning bidder appear to financially benefit from this new tariff scheme

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We hereby counter-propose the following:

The tariff increase be similar to that granted to MNHPI in 2017 i.e. 24% increase implemented in 3 trances of 8% each over three years.

We sincerely hope that our concerns and counter-proposal be addressed with the utmost urgency.

Sincerely yours,

Pasig Port Users Against PPA Tariff Increases

Josefino G. Baltazar

President

Movers and Managers

Corporation

Cenmark R. Quincela General Manager

CQ Heirs Shipping Lines

Lemuel F. Fabula

President & General Manager

San Nicholas Lines, Inc.

Jose hine V. Serrano President Owner

JVS Journey Sea Trans. Inc.

Fatima S. Gandionco Sales and Marketing Manager

G Power Cargo Handling

Services (OPC)

Raquel M. Poco President/CEO

J-Tram Integrated and Marketing Corp.

Maribeth Malubay
Owner/Sole Proprietor

TBB Enterprises

Tristan Fritz A. Palanca

General Manager

JCAP Shipping Lines

Yeto¹M. Mariano

Operation-in-Charge Masuda Marine Corp.

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Cecille Palanca

Shipper RRIBB Ralph Ricardo Palanca

Shipper

MCR LPG Store

Cinthia Baracoso

Shipper CCB

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	June 2013	orp.	
		BASIS	Arr/Stev
l.	General Cargo		+ 12% vat
	Cargoes in sacks, bags cartoor	75.95	
	Prime Commodities		
	Rice	Rev.Ton	75.95
	Sugar	Rev.Ton	75.95
	corngrits	Rev.Ton	75.95
	Canned Milk	Rev.Ton	75.95
	Canned Fish	Rev.Ton	75.95
	Edible Oil	Rev.Ton	75.95
	Eggs	Rev.Ton	75.95
	School Supplies	Rev.Ton	75.95
	Dressed Chicken	Rev.Ton	75.95
	Flour	Metric Ton	75.95
П	BULK		
	Dry Bulk	metric ton	24.40
	Liquid	metric ton	24.40
Ш	HEAVY LIFT		
	5 tons or more	metric ton	248.8
IV	LINE HANDLING less than 25 GT		F1 00
			51.00 86.00
	25 up to 100 GT		
	101 up to 500 GT		174.00 214.00
	501 up to 1000 GT		
	1001 up to 3000 GT		301.00 388.00
	5001 up to 5000 GT		
	5001 up to 10,000 GT		517.00 604.00
	10,001 up to 20,000 GT Above 20,000 GT		690.00

	Manila North Harbor Po	rt Inc.		
	July 2019	Non Pa	alletized	
		BASIS	Arrastre	Stev
			+ 12% vat	
I.	General Cargo	Rev. Ton	177.25	41.60
	Prime Commodities			
	Rice	Rev.Ton	100.45	37.95
	Sugar	Rev.Ton	100.45	37.95
	corngrits	Rev.Ton	100.45	37.95
	Canned Milk	Rev.Ton	169.5	37.95
	Canned Fish	Rev.Ton	177.25	37.95
	Edible Oil	Rev.Ton	177.25	37.95
	Eggs	Rev.Ton	177.25	37.95
	School Supplies	Rev.Ton	177.25	37.95
	Dressed Chicken	Rev.Ton	177.25	37.95
	Flour	Metric Ton	99.80	37.00
Ш	BULK			
	Dry Bulk	metric ton		
	Liquid	metric ton		
Ш	HEAVY LIFT			
	5 tons or more	metric ton	448.75	41.6
IV				
	less than 25 GT		61	
	25 up to 100 GT		102	
	101 up to 500 GT		206	
	501 up to 1000 GT		258	
	1001 up to 3000 GT		360	
	5001 up to 5000 GT		464	
	5001 up to 10,000 GT		618	
	10,001 up to 20,000 GT		719	
	Above 20,000 GT		826	
1				

	Pasig River Port - New Rates				MEGA vs.
	April 2022	Non Palletized			PASIG RIVER PORT
		BASIS	Arrastre	Stev	`
			+ 12% vat		% Increase
I.	General Cargo	Per Cbm	543	543.00	614.944%
		or mt w/c			
	Prime Commodities	ever is higher	r		
	Rice		130.00	130	71.165%
	Sugar		130.00	130	71.165%
	corngrits		130.00	130	71.165%
	Canned Milk		130.00	130	71.165%
	Canned Fish		130.00	130	71.165%
	Edible Oil		130.00	130	71.165%
	Eggs - per doz		130.00	130	71.165%
	School Supplies		130.00	130	71.165%
	Dressed Chicken- styro box		130.00	130	71.165%
	Flour - 20 kg		130.00	130	71.165%
l	BULK Dry Bulk Liquid	metric ton metric ton	256.00 14.00		949.180%
Ш	HEAVY LIFT				
	5 tons or more	metric ton			
IV	LINE HANDLING less than 25 GT			115.00	125.490%
	25 up to 100 GT			195.00	126.744%
	101 up to 500 GT			395.00	127.011%
	501 up to 1000 GT			490.00	128.972%
	1001 up to 3000 GT			685.00	127.575%
	5001 up to 5000 GT			885.00	128.093%
	5001 up to 10,000 GT			1175.00	127.273%
	10,001 up to 20,000 GT Above 20,000 GT			1370.00	126.821%
				1600.00	131.884%

NOTE: NO NEW TARIFF RATES FOR LIVE ANIMALS, VEHICLES, IRON AND STEEL PRODUCTS, LOGS AND LUMBER