

# VISAYAS SHIPPING CONFERENCE 2018

August 2, 2018

Waterfront Airport Hotel & Casino Mactan, Cebu City

Organized by:



# MINDANAO SHIPPING CONFERENCE 2018

August 3, 2018

Waterfront Insular Hotel, Davao City

Platinum sponsor



Gold sponsor



## WHO SHOULD ATTEND

- Shipping company executives and staff • Seafreight executives • Logistics / supply chain executives • Manufacturers • Import and export managers • Third-party service providers • Warehouse operators and managers • Sea transport, investment planners • Business consultants • Academe

## WHAT YOU WILL GET FROM THE CONFERENCES

- Updates on Mindanao and Visayas' shipping and trade prospects
- Visayas and Mindanao infrastructure and policy updates
- High-level networking with shipping industry executives, importers and exporters

## CONFERENCE PROGRAM INVESTMENT

- Php 2,000 (net) early bird / pre-registration per conference (registration and payment only until July 16, 2018)
- Php2,500 (net) registration per conference after July 16, 2018

## PAYMENT

Cash/check is payable at the following bank accounts of ProQuest Publishing, Inc:

- BPI current account number 0301 027613 / Harrison-Buendia branch
- EastWest Bank current account number 1140-2000645 / Roxas Boulevard Branch

## TERMS AND CONDITIONS

- No refunds will be given, however, substitutions can be made any time.
- If a delegate is unable to attend, the delegate remains liable for full delegate registration payment.
- Flights, airport transfers and accommodations are not included in the delegate registration fee.

## REGISTRATION

If you wish to participate, please fill up the form below and fax to (02) 551-3207 or email [events@portcalls.com](mailto:events@portcalls.com) or [info@portcalls.com](mailto:info@portcalls.com).

Encircle conference/s you are attending: Visayas Shipping / Mindanao Shipping

Name: \_\_\_\_\_ Designation: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Designation: \_\_\_\_\_ Email: \_\_\_\_\_

Name: \_\_\_\_\_ Designation: \_\_\_\_\_ Email: \_\_\_\_\_

Company: \_\_\_\_\_

Address: \_\_\_\_\_

Tel: \_\_\_\_\_

Fax: \_\_\_\_\_

Please fax deposit slip to (632) 551-3207 or email scanned slip to [events@portcalls.com](mailto:events@portcalls.com) or [info@portcalls.com](mailto:info@portcalls.com) so we can confirm your seat at the conference/s.

Complete and return your registration form to:

**PortCalls**

Unit 1402 Sunset View Towers,

2230 Roxas Boulevard, Pasay City 1300 Philippines

Tel: (02) 552-7072, 551-1775, 551-3871, 551-1972, 832-9791 Fax: (02) 551-3207

Email: [events@portcalls.com](mailto:events@portcalls.com), [info@portcalls.com](mailto:info@portcalls.com) Website: [www.portcalls.com](http://www.portcalls.com)

## 2ND VISAYAS SHIPPING CONFERENCE PROGRAM HIGHLIGHTS

- Philippine Macro-economic Outlook
- Port of Cebu: Trade Movements and Volume Projections
- Facilities and Process Improvements at the Port of Cebu
- Cebu Shippers' Perspective: Challenges to Trade Facilitation
- International Trade and Customs Landscape in Asia-Pacific



- Updates on the Customs Modernization and Tariff Act
- New Rules on Post-Clearance Audit: Preparing for an Audit

## 3RD MINDANAO SHIPPING CONFERENCE PROGRAM HIGHLIGHTS

- Mindanao Development Authority - Updates on BIMP-EAGA
- Philippine Macro-economic Outlook
- Davao International Container Terminal: Boosting Competitiveness of Mindanao Shippers
- Davao Shippers' Perspective: Challenges to Trade Facilitation
- Updates on the Customs Modernization and Tariff Act
- New Rules on Post-Clearance Audit: Preparing for an Audit



# VISAYAS AND MINDANAO SHIPPING CONFERENCES 2018 SPONSORSHIP AND EXHIBITION OPPORTUNITIES

	PLATINUM (CONFERENCE) P300,000*	GOLD (CONFERENCE) P200,000*	SILVER (CONFERENCE) P100,000 *	BRONZE (CONFERENCE) P50,000*	EXHIBITOR (CONFERENCE) P35,000 *
Sponsorship lock-out	✓	—	—	—	—
Speaking opportunity	Plenary topic slot	5 minutes during break	—	—	—
Advertisement in souvenir program	2 full-color, full-page ads (inside front or back cover; back cover)	2 full-color, full page ads: any of the inside pages	1 full-page, full-color ad	1 full-page black-and-white ad	1/2 page black-and-white
Audiovisual presentation	5-minute sponsor-produced AVP	3-minute sponsor-produced AVP	—	—	—
Advertisement ad in PortCalls	2 full page full-color ads	1 full page full-color ad	1 full page black-and-white ad	1/2 page black-and-white	—
Free delegate/s	Five (5) free; 20% discount for other delegates	Three (3) free; 20% discount for other delegates	Two (2) free; 10% discount for other delegates	One (1) free	—
Exhibition booth	3x2 meters	3x2 meters	2x2 meters	2x2 meters	2x2 meters
Display of tarpaulin in conference venue	Maximum five (5)	Maximum three (3)	Maximum two (2)	One (1)	—
Logo on conference/seminar materials	✓	✓	✓	✓	✓
Insertion of flyers in PortCalls and conference/seminar kit	✓	✓	✓	✓	—
Acknowledgement as sponsor and in press releases	✓	✓	✓	✓	✓
Social media posts	✓	✓	✓	✓	✓

**\* Rate for one conference only**

**Advertising in conference souvenir program also available:**

**P25,000 (full-page, full-color ad)**

**P15,000 (full-page, black-and-white ad)**

**Page size: 8.5 x 11 inches**

**DEADLINES**

**Sponsorship confirmation: July 11, 2018**

**Ad material submission: July 18, 2018**

**Payment: 50% upon signing of advertising contract; balance before July 27, 2018**

## ADVERTISING CONTRACT

Sponsor/Advertiser \_\_\_\_\_

Event sponsored \_\_\_\_\_

Type of sponsorship \_\_\_\_\_

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Date \_\_\_\_\_

Signature \_\_\_\_\_

Please fax this advertising contract to (02) 551-3207 or email to [info@portcalls.com](mailto:info@portcalls.com) or [events@portcalls.com](mailto:events@portcalls.com).

Cash and check payable to ProQuest Publishing, Inc at any of the following bank accounts:

- BPI Island current account 0301-0276-13
- East West current account 20000-257332-5

# 2nd Visayas Shipping Conference 2018

August 2, 2018 \* Waterfront Airport Hotel & Casino Mactan Cebu



## Program

8.00-8.10 **Welcome**

8.10-8.20 **Keynote Address**

Invited Speaker: Hon Michael Dino  
Presidential Assistant for the Visayas

8.20-8.55 **Philippine Macro-economic Outlook**

- Economic prospects for the near and medium term; game-changing infrastructure projects for Visayas

Invited speaker: Dr Adoracion Navarro

Undersecretary for Regional Development Office, National Economic and Development Authority

8.55-9.15 Coffee break

9.15-9.45 **Port of Cebu: Trade Movements and Volume Projections**

- Updates on construction of new container terminal

Invited speaker: Mr Angelo Verdan

General Manager, Cebu Port Authority

9.45-10.15 **Facilities and Process Improvements at the Port of Cebu**

Invited speaker: Atty Tomas Rivalal

President and General Manager, Oriental Port and Allied Services Corp.

10.15-10.45 **Shippers' Perspective: Challenges to Trade Facilitation**

Invited speaker: Consul Antonio Chiu

President, Cebu Chamber of Commerce and Industry

10.45-11.15 **International Trade and Customs Landscape in Asia-Pacific**

- Mega trends in international trade and what they mean for businesses in APAC

- Quick tour of selected APAC countries (e.g. characteristics of customs authorities, recent notable developments for trading community and focus by customs authorities)

Confirmed speaker: Ms Angelia Chew

Founder and Managing Partner, AC Trade Advisory Pte Ltd

11.15-12.00 **Q&A**

12.00-1.00 Lunch

1.00-1.30 **Updates on the Customs Modernization and Tariff Act**

Confirmed speaker: Atty Agaton Teodoro Uvero

Chairman, Asia Customs & Trade

1.30-2.00 **New Rules on Post-Clearance Audit: Preparing for an Audit**

Confirmed speaker: Atty Vincent Philip Maronilla

Assistant Commissioner, Post-Customs Audit Group

2.00-3.00 Q&A / Coffee

3.00 End of the conference

*Program may change depending on availability of speakers.*

**2nd VISAYAS SHIPPING CONFERENCE 2018 | August 2, 2018 | Waterfront Airport Hotel & Casino Mactan | Cebu City, Philippines**

Organizers: PortCalls / Asia Customs & Trade | Tel nos (02) 551-1775, 551-1972, 552-7072 | Fax (02) 551-3207

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# 3rd Mindanao Shipping Conference 2018

August 3, 2018 \* Waterfront Insular Davao



## Program

- 9.00-9.10            **Welcome**
- 9.10-9.25           **Keynote Address**
- 9.25-9.45           **Mindanao Development Authority - Updates on BIMP-EAGA**  
Invited speaker: Hon . Abul Khayr Dangcal Alonto  
Secretary, Mindanao Development Authority
- 9.45-10.15          Coffee Break
- 10.15-10.35        **Philippine Macro-economic Outlook**  
- Economic prospects for the near and medium term; game-changing infrastructure projects for Mindanao  
Invited speaker: Dr Adoracion Navarro  
Undersecretary for Regional Development Office, National Economic and Development Authority
- 10.35-11.00        **Davao International Container Terminal: Boosting Competitiveness of Mindanao Shippers**  
Container and trade volume projections; new facility developments  
Invited speaker: Mr Bonifacio Licayan  
Vice President, Davao International Container Terminal
- 11.00-11.30        **Shippers' Perspective: Challenges to Trade Facilitation**  
Invited speaker: Mr Arturo Milan  
President, Davao Chamber of Commerce
- 11.30-12.00        Q&A
- 12.00-1.30          Lunch break
- 1.30-2.00           **Updates on the Customs Modernization and Tariff Act**  
Confirmed speaker: Atty Agaton Teodoro Uvero  
Chairman, Asia Customs & Trade
- 2.00-2.30           **New Rules on Post-Customs Audit: Preparing for an Audit**  
Confirmed speaker: Atty Vincent Philip Maronilla  
Assistant Commissioner, Head of the Post-Customs Audit Group
- 2.30-3.00           Coffee break / Q&A
- 3.00                   End of the conference

*Program may still change depending on availability of speakers.*