



VISAYAS SHIPPING CONFERENCE 2018

Organized by: **PortCalls** 



August 3, 2018 • Waterfront Insular Hotel, Davao City

WHO SHOULD ATTEND

- Shipping company executives and staff • Seafreight executives • Logistics / supply chain executives • Manufacturers • Import and export managers • Third-party service providers • Warehouse operators and managers • Sea transport, investment planners • Business consultants • Academe

WHAT YOU WILL GET FROM THE CONFERENCES

- Updates on Mindanao and Visayas' shipping and trade prospects
- Visayas and Mindanao infrastructure and policy updates
- High-level networking with shipping industry executives, importers and exporters

CONFERENCE PROGRAM INVESTMENT

- Php 2,000 (net) early bird / pre-registration per conference (registration and payment only until July 16, 2018)
- Php2,500 (net) registration per conference after July 16, 2018

PAYMENT

Cash/check is payable at the following bank accounts of ProQuest Publishing, Inc:

- BPI current account number 0301 027613 / Harrison-Buendia branch
- EastWest Bank current account number 1140-2000645 / Roxas Boulevard Branch

TERMS AND CONDITIONS

- No refunds will be given, however, substitutions can be made any time.
- If a delegate is unable to attend, the delegate remains liable for full delegate registration payment.
- Flights, airport transfers and accommodations are not included in the delegate registration fee.

REGISTRATION

If you wish to participate, please fill up the form below and fax to (02) 551-3207 or email events@portcalls.com or info@portcalls.com.

Encircle conference/s you are attending: Visayas Shipping / Mindanao Shipping

Name: _____ Designation: _____ Email: _____

Name: _____ Designation: _____ Email: _____

Name: _____ Designation: _____ Email: _____

Company: _____

Address: _____

Tel: _____

Fax: _____

Please fax deposit slip to (632) 551-3207 or email scanned slip to events@portcalls.com or info@portcalls.com so we can confirm your seat at the conference/s.

Complete and return your registration form to:

PortCalls

Unit 1402 Sunset View Towers,

2230 Roxas Boulevard, Pasay City 1300 Philippines

Tel: (02) 552-7072, 551-1775, 551-3871, 551-1972, 832-9791 Fax: (02) 551-3207

Email: events@portcalls.com, info@portcalls.com Website: www.portcalls.com

2ND VISAYAS SHIPPING CONFERENCE PROGRAM HIGHLIGHTS

- Philippine Macro-economic Outlook
- Port of Cebu: Trade Movements and Volume Projections
- Facilities and Process Improvements at the Port of Cebu
- Cebu Shippers' Perspective: Challenges to Trade Facilitation
- International Trade and Customs Landscape in Asia-Pacific



- Updates on the Customs Modernization and Tariff Act
- New Rules on Post-Clearance Audit: Preparing for an Audit

3RD MINDANAO SHIPPING CONFERENCE PROGRAM HIGHLIGHTS

- Mindanao Development Authority - Updates on BIMP-EAGA
- Philippine Macro-economic Outlook
- Davao International Container Terminal: Boosting Competitiveness of Mindanao Shippers
- Davao Shippers' Perspective: Challenges to Trade Facilitation
- Updates on the Customs Modernization and Tariff Act
- New Rules on Post-Clearance Audit: Preparing for an Audit



VISAYAS AND MINDANAO SHIPPING CONFERENCES 2018 SPONSORSHIP AND EXHIBITION OPPORTUNITIES

	PLATINUM (CONFERENCE) P300,000*	GOLD (CONFERENCE) P200,000*	SILVER (CONFERENCE) P100,000 *	BRONZE (CONFERENCE) P50,000*	EXHIBITOR (CONFERENCE) P35,000 *
Sponsorship lock-out	✓	—	—	—	—
Speaking opportunity	Plenary topic slot	5 minutes during break	—	—	—
Advertisement in souvenir program	2 full-color, full-page ads (inside front or back cover; back cover)	2 full-color, full page ads: any of the inside pages	1 full-page, full-color ad	1 full-page black-and-white ad	1/2 page black-and-white
Audiovisual presentation	5-minute sponsor-produced AVP	3-minute sponsor-produced AVP	—	—	—
Advertisement ad in PortCalls	2 full page full-color ads	1 full page full-color ad	1 full page black-and-white ad	1/2 page black-and-white	—
Free delegate/s	Five (5) free; 20% discount for other delegates	Three (3) free; 20% discount for other delegates	Two (2) free; 10% discount for other delegates	One (1) free	—
Exhibition booth	3x2 meters	3x2 meters	2x2 meters	2x2 meters	2x2 meters
Display of tarpaulin in conference venue	Maximum five (5)	Maximum three (3)	Maximum two (2)	One (1)	—
Logo on conference/seminar materials	✓	✓	✓	✓	✓
Insertion of flyers in PortCalls and conference/seminar kit	✓	✓	✓	✓	—
Acknowledgement as sponsor and in press releases	✓	✓	✓	✓	✓
Social media posts	✓	✓	✓	✓	✓

*** Rate for one conference only**

Advertising in conference souvenir program also available:

P25,000 (full-page, full-color ad)

P15,000 (full-page, black-and-white ad)

Page size: 8.5 x 11 inches

DEADLINES

Sponsorship confirmation: July 18, 2018

Ad material submission: July 20, 2018

Payment: 50% upon signing of advertising contract; balance before July 27, 2018

ADVERTISING CONTRACT

Sponsor/Advertiser _____

Event sponsored _____

Type of sponsorship _____

Contact person _____

Address _____

Telephone _____

Email _____

Approved by _____

Position _____

Date _____

Signature _____

Please fax this advertising contract to (02) 551-3207 or email to info@portcalls.com or events@portcalls.com.

Cash and check payable to ProQuest Publishing, Inc at any of the following bank accounts:

- BPI Island current account 0301-0276-13
- East West current account 20000-257332-5

2nd VISAYAS SHIPPING CONFERENCE 2018

August 2, 2018 * Waterfront Airport Hotel & Casino Mactan Cebu



Program

- 8.00-8.10 **Welcome**
- 8.10-8.20 **Keynote Address**
Invited Speaker: Hon Michael Dino
Presidential Assistant for the Visayas
- 8.20-8.55 **International Trade and Customs Landscape in Asia-Pacific**
- Mega trends in international trade and what they mean for businesses in APAC
- Quick tour of selected APAC countries (e.g. characteristics of customs authorities, recent notable developments for trading community and focus by customs authorities)
Confirmed speaker: Ms Angelia Chew
Founder and Managing Partner, AC Trade Advisory Pte Ltd
- 8.55-9.15 Coffee break
- 9.15-9.45 **Philippine Macro-economic Outlook**
- Economic prospects for the near and medium term; game-changing infrastructure projects for Visayas
Invited speaker: Dr Rosemarie G. Edillon
Deputy Director General for Policy and Planning, National Economic and Development Authority
- 9.45-10.15 **Port of Cebu: Trade Movements and Volume Projections**
- Updates on construction of new container terminal
Invited speaker: Mr Angelo Verdan
General Manager, Cebu Port Authority
- 10.15-10.45 **Facilities and Process Improvements at the Port of Cebu**
Confirmed speaker: Atty Annabel Pulvera-Page
Manager, Legal and Corporate Development Department, Oriental Port and Allied Services Corp.
- 10.45-11.15 **Shippers' Perspective: Challenges to Trade Facilitation**
Confirmed speaker: Consul Antonio Chiu
President, Cebu Chamber of Commerce and Industry
- 11.15-12.00 **Q&A**
- 12.00-1.00 Lunch
- 1.00-1.30 **Updates on the Customs Modernization and Tariff Act**
Confirmed speaker: Atty Agaton Teodoro Uvero
Chairman, Asia Customs & Trade
- 1.30-2.00 **New Rules on Post-Clearance Audit: Preparing for an Audit**
Confirmed speaker: Atty Vincent Philip Maronilla
Assistant Commissioner & Head of the Post-Clearance Audit Group, Bureau of Customs
- 2.00-3.00 Q&A / Coffee
- 3.00 End of the conference

Program may change depending on availability of speakers.

3rd MINDANAO SHIPPING CONFERENCE 2018

August 3, 2018 * Waterfront Insular Davao



Program

- 9.00-9.10 **Welcome**
- 9.10-9.30 **Keynote Address**
Updates on BIMP-EAGA
Invited speaker: Datu Abul Khayr Dangcal Alonto
Secretary, Mindanao Development Authority
- 9.30-10.10 **Philippine Macro-economic Outlook**
- Economic prospects for the near and medium term; game-changing infrastructure projects for Mindanao
Invited speaker: Dr Rosemarie G. Edillon
Deputy Director General for Policy and Planning, National Economic and Development Authority
- 10.10-10.30 Coffee Break
- 10.30-11.00 **Davao International Container Terminal: Boosting Competitiveness of Mindanao Shippers**
Container and trade volume projections; new facility developments
Confirmed speaker: Mr Bonifacio Licayan
Vice President, Davao International Container Terminal
- 11.00-11.30 **Shippers' Perspective: Challenges to Trade Facilitation**
Invited speaker: Mr Arturo Milan
President, Davao Chamber of Commerce
- 11.30-12.00 Q&A
- 12.00-1.00 Lunch break
- 1.00-1.30 **Updates on the Customs Modernization and Tariff Act**
Confirmed speaker: Atty Agaton Teodoro Uvero
Chairman, Asia Customs & Trade
- 1.30-2.00 **New Rules on Post-Clearance Audit: Preparing for an Audit**
Confirmed speaker: Atty Vincent Philip Maronilla
Assistant Commissioner & Head of the Post-Clearance Audit Group, Bureau of Customs
- 2.00-2.30 Coffee break
- 2.30-3.00 **Trade Facilitation Efforts at the BOC-Port of Davao**
Confirmed speaker: Atty Romalino Valdez
District Collector, BOC-Port of Davao
- 3:00-3.30 Q&A
- 3.30 End of the conference

Program may still change depending on availability of speakers.